

## Are you our new Sports Consultant in Team Denmark?

At College Scholarships USA we are growing our team of Sports Consultants in our Danish team. We are looking for a driven and highly ambitious former student-athlete for this entry-level role.

As a Sports Consultant you are guiding the student-athletes in many different sports through their whole US college journey. From making the decision to become a student-athlete, finding the right school and team with scholarship opportunities, guidance through the administrative process and being a point of contact for the duration of his/her studies. The KPI's of a Sports Consultants are four areas:

- **SALES:** meet yearly sales target and make progress in set jurisdiction
- **DELIVERY:** responsible for finding your clients a suitable school/team, getting to the US eligible, on time
- **TEAMWORK:** collaborate with team members, follow company policy using our system
- **PROJECT & BUSINESS DEVELOPMENT:** play a part in building the brand and deliver results in your chosen project.

This role is entry-level and with performance over time, our Sports Consultants will 'climb the Sports Consultant ladder' and become Recruitment Consultant, Recruitment Specialist and Senior Recruitment Specialist, or develop into other roles within the company. Candidates applying with experience from US college sports recruiting can be considered for roles higher up on the 'Sports Consultant ladder'.

### The candidate we seek must:

- Have been a student-athlete in the US/Canada
- Have a bachelor's degree with good results
- Have minimum one year job experience after graduating from university (preferred, not a must)
- Be an excellent communicator in Danish and English

### Key skills/attributes we seek for the role:

- Driven and takes initiative
- Outgoing and proactive
- Big TEAM player with high ethical standards
- Structured and a problem-solver in a high-paced industry
- Big interest in sports

At CSUSA we play a key role in shaping a young person's future – we are the gatekeeper and have a great responsibility to our students to find the best possible scenario in the US, allowing them to embark on their "adult life". Not many people get to work this closely with people and make such a difference. It is an extremely satisfactory and rewarding feeling to help people in the way we do. CSUSA is a place where we push each other to become better, a place to develop your skills, a place where everyone's ideas are welcomed and we want to have fun while working. We believe the greatness of a company is based on the quality of its team members and the effort all team members put in every day to provide the best service for our customers. We are lucky to work with sports - with what we love! As an employer we ensure each team member is supported beyond salary. Our approach is holistic - making sure your mind, body and soul are taken care of too.

**What we offer:**

- Good base salary according to company scales
- Set bonus scales based on performance
- Business coaching/counselling
- Gym membership
- Company trips (when covid allows!)
- Hosting big sporting events
- Development grants
- Big flexibility in how we work
- A fun and fast-paced environment with talented, driven and sporty colleagues

**How to apply:**

Email us your CV and a couple of sentences explaining why you are the driven person we are looking for to [info@csusa.no](mailto:info@csusa.no)

We are seeking to fill this vacant position with the right candidate as soon as possible.

Candidates will be contacted continuously.

**Questions about the position:**

Email or call COO, Kim Moe Krohn: [kim@csusa.no](mailto:kim@csusa.no) / +4798878473

**About College Scholarships USA:**

At College Scholarships USA we work with the combination education and sports with scholarships. Through our expertise, experience, and network, our Sports Consultants have, since 2007, guided 2300+ student-athletes from 34 different countries, in many different sports, with their US college recruiting process.

We are a Norwegian-registered company, with our HQ in Oslo, Norway, and we have offices in Sweden, Denmark and the UK. Team CSUSA is, with no exception, consisting of former student-athletes that have all been through the process themselves.

CSUSA was in March 2021 acquired by Keystone Academic Solutions. Link to press release [HERE](#).

In June 2021, Keystone Academic Solutions announced the merger with Swedish company Educations Media Group. The new company is now called Keystone Education Group (KEG). Read the press release [HERE](#).

Our website: [www.csusa.dk](http://www.csusa.dk) and [www.keystonesports.com](http://www.keystonesports.com)

We help driven people Pursue Ambition.